



Alaris
a Kodak Alaris business

FLAGSHIP 2019 REWARDS PROGRAM

January 1 through December 31, 2019

NewWave's exclusive Flagship Rewards Program is an Alaris Annual Sales Performance Incentive for owners or approved senior executives of our reseller partners.

With Alaris as the sponsor, we are celebrating our 12th year with this successful program. NewWave's participating customers have the opportunity to win semi-annual incentives for outstanding performance in various categories, as well as a chance to win a slot (+guest) in our fantastic **Admirals Club** annual reward all-expense-paid trip!



ADMIRALS CLUB PERFORMANCE REWARD TRIP

During 2019, NewWave and Alaris want to motivate our resellers to help us grow! We will award a luxurious all-expenses-paid trip to a paradisiac location to eleven resellers and their spouse or partner. Resellers must qualify in one of the following categories in order to be awarded the trip!

Not a Flagship Member? Please contact your NewWave Account Manager to register at 800.536.5222.

ADMIRALS CLUB QUALIFIERS

Top Revenue Overall

Five Resellers will be eligible to attend the trip.

*Minimum revenue to qualify of \$750,000.
*Must show combined YOY growth in Hardware, Software and Service.

Top Distributed Capture

Two Resellers will be eligible to attend the trip.

*Minimum revenue to qualify of \$75,000.
*Must show YOY growth in Distributed Capture Scanners (i900, i1100, i/S2000, i3000 and Scan Station).

Top Service Sales

Two Resellers will be eligible to attend the trip.

*Minimum revenue to qualify of \$400,000.
*Must show YOY growth in Service.

Top Software Sales

One Reseller will be eligible to attend the trip.

*Minimum revenue to qualify of \$100,000.
*Must show YOY growth in Software.

Top Net New Sales

One Reseller will be eligible to attend the trip.

*Minimum revenue to qualify of \$100,000.

*Terms and conditions apply. You must be a Principal and/or Approved Senior Manager of a NewWave reseller partner to participate. Must register to participate. NewWave Technologies and Alaris reserve the right to modify/discontinue this promotion at any time, and without notice. Specifications subject to change without notice. ** If any reseller qualifies in multiple categories we determine replacement protocol. Only one guest per reseller.



SEMI-ANNUAL VAR PROMOTIONS

**Reward Sage
S2000 Series Sales**

**TOP PERFORMER IN SAGE
S2000 SALES WILL EARN***

\$2,000

Reward Software Sales

**TOP PERFORMER IN
SOFTWARE SALES WILL
EARN***

\$2,000

*Minimum of \$10,000 at list price to qualify.

* Terms and conditions: Must be a Flagship Program Member to participate. Must also be a Principal and/or approved Senior Manager of a NewWave reseller partner to participate. Qualifying orders must be received and processed January 1 through June 30, 2019. Offer valid while supplies last. No substitutions or cash value. Prizes will be sent at the end of the promotion period. NewWave and Alaris reserve the right to modify and/or discontinue this promotion without notice. Prizes are subject to change. One prize per customer. Additional Terms and conditions apply for each prize and are at the discretion of NewWave Technologies, Inc.