

## CHANNEL PARTNER APPLICATION

### VAR PROFILE

Company Name:		Date:
President or Owner:		Title:
Email:	Phone:	Fax:
Address:		
City:	State:	Zip:
Sales Manager:		
Email:	Phone:	Fax:
Product Manager:		
Email:	Phone:	Fax:
Software Engineer:		
Email:	Phone:	

### OFFICES

<b>1.</b> Key Contact, Phone Number, Email:	
Location (City, State):	
# Sales People:	# Systems Engineers:
<b>2.</b> Key Contact, Phone Number, Email:	
Location (City, State):	
#Sales People:	# Systems Engineers:
<b>3.</b> Key Contact, Phone Number, Email:	
Location (City, State):	
# Sales People:	# Systems Engineers:

**VAR FOR**

FileNet
IBM
Hyland Software
Optika
Records Management Software
Other (list)

**BUSINESS PROFILE**

**Records Management** \_\_\_\_\_ %      **Imaging** \_\_\_\_\_ %      **Workflow** \_\_\_\_\_ %

**In-House Systems** \_\_\_\_\_ %      **ASP** \_\_\_\_\_ %

**Industry Specialization:**

**Why NewWave Technologies**

To develop our national dealer channel and provide you a one call for support on our software and other imaging peripherals FileBound has selected NewWave Technologies as our exclusive distributor. Please take a moment and provide us information on your representatives at NewWave. Once you completed this application, FileBound will be sending you our ***‘Quick Launch Channel Program’***.

**Include your dealer registration fee for \$5000, have the check payable to the Marex Group and mail your Channel Partner application & dealer registration check to the attention of: Mark Creglow, Marex Group, Inc., 1701 Cushman Drive, Unit 1, Lincoln, NE. 68512**

NewWave Inside Sales Contact	
NewWave Outside Field Contact	
VAR Signature and Date	