



best PRODUCTS, best PEOPLE, best PROGRAMS

**NewWave Technologies, Inc.** is a leading nationwide, full-service distributor of check and document imaging, automated data storage, DC/DVD/Blu-ray Disc™ Publishing systems, and office automation solutions.

Founded in 1992, NewWave and its channel partners deliver seamlessly integrated products and solutions that capture, store, manage and distribute business-critical information. NewWave markets its products and programs exclusively to VARs, systems integrators, service bureaus, and OEMs.

## Value Added Service

### E-COMMERCE ADVANTAGE PROGRAM

**NewWaveTech.com** - NewWave's E-Commerce web resource center provides partners with real-time online product research and comparisons, stock availability, purchasing, blind shipment, order tracking, service contract management, and accounting information research.

Give your sales, customer service, finance, and service teams the tools they need to be successful:

- Product research and comparisons
- Vendor programs
- Pricing and availability
- Online buying and tracking
- Service contract management
- Deal Registration tracking
- and more

### eCommerce Support Service

By utilizing XML web services and FTP data transfer, our E-Commerce Support Services can electronically exchange vital business information to your back office processes:

- Reducing your cost of doing business
- Increasing your teams productivity
- Enhancing your customer support

### FINANCIAL ADVANTAGE

Creative financing services designed to help you optimize your cash flow, increasing your buying power and maximize your sales opportunities.

We make it our business to provide you with flexible financial services that are adaptable to your changing needs - now and in the future.

## Dedication to Service

NewWave offers a complete suite of products, competitive pricing, quick delivery, a wide variety of value-added services, and the comfort and security of knowing that you will be working with highly trained, experienced account managers who understand your business.

NewWave maintains well stocked warehouses on both coasts and is equipped to handle your needs nationwide. In addition, our secure E-Commerce web resource center features an online product catalog that enables you to conduct product comparisons, obtain quotes, place orders, view real-time availability, and track orders from virtually anywhere, and anytime.

### WARRANTY ADVANTAGE PROGRAM

The Warranty Advantage Program delivers a comprehensive end-to-end maintenance contract management solution - from an array of service options for over 100 brands of imaging, duplication and network storage products, to a comprehensive suite of web based management tools that simplifies the contract attachment and renewal process.

We deliver:

- Dedicated customer service
- Product registration services on behalf of our customers
- Automated contract renewal notifications
- Online maintenance contract management
- Automated contract attachment and renewal reporting
- Contract expiration alerts

**With the needs of resellers in mind, NewWave has developed a service of online tools that make any inquiry quick and easy:**

- WARRANTY ADVANTAGE DASHBOARD
- DEAL TRACKER
- MAINTENANCE CONTRACT MANAGEMENT
- VENDOR PRICE LISTS
- PURCHASE HISTORY



## Document Imaging

### DOCUMENT SCANNERS

Canon  
Fujitsu  
Kodak  
Panasonic  
Plustek  
Visioneer/Xerox

### CHECK SCANNERS

Canon  
Panini

### INTEGRATED IMAGING

EPM Scanners & Readers

### IMAGE & DATACAPTURE SOFTWARE

ABBYY  
Artsyl  
Kodak Capture Software  
Kofax  
Marex FileBound Capture

### CONTENT MANAGEMENT & WORKFLOW

Marex FileBound On-Site  
Marex FileBound On-Demand  
Marex FileBound Express Appliance

### CHART SCANNING SOFTWARE

Inofile

## Mobility

### MOBILE FORMS CAPTURE SOFTWARE

Mi-Co

### TABLETS

TabletKiosk

### LIBRARY SCANNING KIOSK

Scannx (Xerox BookCentre)

## Network Storage

### SCALABLE STORAGE PRODUCTS

Imation

### OPTICAL MEDIA

Hewlett Packard

## CD/DVD/Blu-ray Disc™ Publishing Solutions

### DISC PUBLISHERS & PRINTERS

Primera

### MEDIA

Primera  
MAM-A (Mitsui)

## Office Automation

### AIO & FAX EQUIPMENT

Panasonic

### WHITEBOARDS & PROJECTORS

Panasonic