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Contact:  
Duane Brozek  
Epson America, Inc.  
562-290-5683  
Duane\_Brozek@ea.epson.com

Becki Gervin  
Walt & Company  
408-369-7200, ext. 1070  
bgervin@walt.com

**Epson Partners with NewWave Technologies to Better Serve  
Document Imaging Resellers**

*National Distributor of ECM Technologies Now Offers Entire Epson Document Scanner Line to  
VARs, System Integrators, Service Bureaus, and OEDs*

**LONG BEACH, Calif. – June 18, 2014 –** [Epson®](#), a leading provider of exceptional performing business imaging solutions, has partnered with NewWave Technologies to distribute the complete line of Epson document scanner models, ranging from the portable [Epson WorkForce® DS-30](#) to the very high performance [Epson WorkForce DS-860](#) desktop scanner. NewWave Technologies, Inc., is a nationally recognized distributor of ECM technologies specializing in document and data management hardware, software and support services.

“Epson is thrilled to team with NewWave to bring our full document scanner line-up to their most discriminating customers,” said Mark Pickard, senior product manager, Document Scanners, Epson America, Inc. “Epson has introduced a range of new scanner models and programs this year, and we are confident that this partnership will demonstrate Epson’s commitment to the market.”

NewWave Technologies will distribute the full line of document scanner solutions, including:

- [Epson WorkForce DS-560 Wireless Document Scanner](#): Wirelessly scan critical documents to smartphones, tablets, PCs or Macs, as well as directly to cloud services<sup>1</sup> from a PC or Mac®. The DS-560 delivers speeds up to 26 ppm<sup>2</sup> and includes a 50-page ADF to quickly scan stacks of documents.

- **[Epson WorkForce DS-760 Document Scanner](#)**: A robust and reliable workhorse, the DS-760 offers high performance speeds of up to 45 ppm<sup>2</sup>, an 80-page ADF and a high daily duty cycle. In addition, it offers TWAIN and ISIS compatibility for use with existing professional document management systems.
- **Epson WorkForce DS-860 Document Scanner**: Designed for situations where speed is critical and dependability is paramount, the DS-860 delivers scans up to 65 ppm<sup>2</sup>, and features auto paper size detection and dynamic skew correction to prevent paper jams and avoid downtime. It also includes an 80-page ADF and 6000-page daily duty cycle.
- **Widest Range of Flatbed Document Scanners**: From the [Epson WorkForce DS-6500](#) delivering scan sizes of 8.5" x 40" two-sided or 8.5" x 11.7" on the flatbed, and speeds up to 25 ppm/50 ipm<sup>3</sup>; to the [Epson WorkForce DS-70000](#) delivering scan sizes of 11.7" x 100" two-sided or 11.7" x 17" on the flatbed, and speeds up to 70 ppm/140 ipm<sup>4</sup>, all Epson workgroup flatbed document scanners are packed with features that maximize productivity in busy workgroups and departmental scanning applications.

"The solution provider channel that works with NewWave depends on us to provide technologies that are efficient, reliable and meet its clients' needs," said Tom Boyle, vice president, Marketing and Business Development, NewWave Technologies, Inc. "Epson document scanners offer a robust combination of features and functionality, and we are confident these products will enhance the solutions offered by our imaging resellers."

### **About NewWave Technologies, Inc.**

NewWave Technologies, Inc., is a nationally recognized distributor of ECM technologies specializing in document and data management hardware, software and support services.

NewWave markets its products and services exclusively to the ECM Solution Provider Channel, delivering high technology products from leading manufacturers that scan, capture, manage and archive business critical information. Visit NewWave at [www.newwavetech.com](http://www.newwavetech.com).

### **About Epson**

Epson is a global innovation leader dedicated to exceeding expectations with solutions for markets as diverse as the office, home, commerce, and industry. Epson's lineup ranges from inkjet printers, printing systems and 3LCD projectors to industrial robots, smart glasses and sensing systems and is based on original compact, energy-saving and high-precision technologies.

Led by the Japan-based Seiko Epson Corporation, the Epson Group comprises more than 73,000 employees in 94 companies around the world, and is proud of its ongoing contributions to the global environment and the communities in which it operates. Epson America, Inc. based in Long Beach, Calif. is Epson's regional headquarters for the U.S., Canada, and Latin America. To learn more about Epson, please visit: [www.Epson.com](http://www.Epson.com).

You may also connect with Epson America on Facebook (<http://www.facebook.com/Epson>), Twitter (<http://twitter.com/EpsonAmerica>) and YouTube (<http://www.youtube.com/EpsonTV>).

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<sup>1</sup>With Epson Document Capture software installed on the connected Windows PC or Mac, or via the Epson Document Scan app on Android™/iOS devices.

<sup>2</sup>Based on letter-sized scans at 300 dpi in Black-and-white, Grayscale or Color Mode, using the USB interface.

<sup>3</sup>Scan speed based on letter-size paper; 300 dpi from when page scan begins.

<sup>4</sup>Scan speed based on 200 dpi, letter-size, in black-and-white or color.

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