

Alaris has gone mad!

Scanner sales are a slam dunk with big trade-in dollars!

This program is your full-court press for slam dunk sales from **February 1 to March 31, 2018**



Alaris passes along more rebates when you close business by the end of March. You won't just be in the final four, you'll always be the winner when you compete for scanner sales with advantages like these –

- **Bigger trade-in allowances** – when other manufacturers' scanners are traded in and new Alaris scanners are purchased (see chart)
- **Greater rebate flexibility** – keep to boost your margins, or share the dollars with the customer
- **Enhanced productivity** – for customers, plus lower TCO, compatibility with new operating systems, happier employees, and far more efficient workflows and processes

For complete details, valuable TCO information, and other powerful selling points, talk to your Alaris representative or contact Inside Sales at **1.800.944.6171** or us-di-insidesales@kodakalaris.com.

Don't wait! It's time for fast break sales at Alaris.

Want to learn more?

Call: 1-800-944-6171
www.kodakalaris.com

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1-800-944-6171

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Kodak alaris
Information Management

Trade-in rebate amounts

New Alaris Scanner purchased	Trade-in rebate
Scan Station 710	\$250
Scan Station 730ex	\$250
SCANMATE i940	\$56
SCANMATE i1150	\$60
SCANMATE i1150WN	\$92
i1190	\$112
i1190e	\$126
i1190WN	\$85
S2050	\$126
S2070	\$168
S2060w	\$182
S2080w	\$252
i2420	\$126
i2620	\$168
i2820	\$238
i2900	\$300
i3200	\$400
i3250	\$500
i3300	\$500
i3400	\$600
i3450	\$600
i3500	\$840
i4250	\$1,400
i4650	\$2,100
i4850	\$2,800
i5250	\$4,200
i5250V	\$4,200
i5650	\$6,300
i5650V	\$6,300
i5650S	\$7,700
i5850	\$11,200
i5850S	\$12,600

Any comparable scanners from other manufacturers will be considered. See Program Document KA51 for full details.

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