

Kofax by Lexmark ES

Partner Sales Certification Training Catalog

April 2016

Introduction



Are you an active Partner in the Kofax by Lexmark ES Partner Program?

Then you are eligible to receive unlimited training for your employees. These high-quality courses deliver entry-level enablement to eligible Kofax by Lexmark ES partners everywhere. This is part of the broad investment Kofax by Lexmark ES has made in the success of its valued partners.

- **Each course includes narration, online tests, and certificates**
- **All training is offered at no cost**

The passing score for each exam is a minimum of 80%. You can re-take the test one more time. For all questions, feedback, and suggestions, contact [Sales Enablement](#)

Important Information

To access the courses:

1. Click on the link to the desired training module
2. Select **Start Course**
3. Create an Account (if you haven't already done so). **NOTE: You must use your company email address as the username (e.g., jennifer.niedringhaus@lexmark.com). If you do not use a valid company email address, your username will be deactivated**
4. Begin the Course

Basic Training

Products	• Kofax Express • Kofax VirtualReScan • Kofax Capture • Kofax Transformation Modules • KTM Learning • KTM Cursive and Check Recognition • KTM Mortgage Processing • KTM Medical Claims Processing • Kofax Invoice Add-On Pack 1.1 • Kofax Front Office Server • Kofax Monitor • Kofax Import Connector • Kofax Export Connector for SharePoint 8.2 • Kofax TotalAgility Fundamentals • Accelerate to KofaxTotalAgility (KTA) • How to Handle Objections - TotalAgility
-----------------	---



	• Kofax Claims Agility 1.0 • Kofax Onboarding Agility • Kofax Mobile Capture • Kofax Web Capture • Kofax Analytics for Capture • Kofax Insight • Kofax Kapow 9.6 • Selling Kofax Customer Communications Management • Kofax SignDoc Overview • Selling Perceptive Total AP Automation • FPA Supplier Portal Overview
Partner Program	• Global Partner Program Overview
Solutions	• Selling Kofax Mobility • Financial Process Automation Overview • Perceptive Total AP Automation Solution Overview
Services	• Kofax Technical Support

Kofax Expert Training

Kofax Communication Server (KCS)	• KCS Industry Use Cases – Financial Services & Transportation • KCS Industry Use Cases - Healthcare • KCS Architecture
---	---