

SPIF ALERT

Promo Code: ES-Q42017-NOAM

Begins October 1, 2017

Ends December 31, 2017

NEXSAN

HOLIDAY MADNESS AWARD

EARN UP TO \$1500 ON EACH QUALIFYING E-SERIES SALE TO ANY CUSTOMER! EXISTING E-SERIES CUSTOMERS QUALIFY!

WHAT CAN I EARN?

Earn up to \$1500 for selling a qualified Nexsan E-Series system before December 31, 2017.

HOW DO I QUALIFY?

Sell a qualifying E-Series to either a new or existing customer. Qualifying systems include all fully populated E18s, E48s, and E60s, as well as 1 drawer E60s, and 2 drawer E48s and E60s. Qualifying drives include 6TB / 8TB / 10TB / 12TB / 1.2TB SAS / 1.8TB SAS / 400GB SSD / 800GB SSD.

SPIF AMOUNT PER SYSTEM						
DRIVE CAPACITY	Full Pop E18	2 Drawer E48	Full Pop E48	1 Drawer E60	2 Drawer E60	Full Pop E60
6TB / 1.2TB SAS	\$270	\$480	\$720	\$300	\$600	\$900
8TB / 1.8TB SAS / 400GB SSD	\$360	\$640	\$960	\$400	\$800	\$1,200
10TB / 12TB / 800GB SSD	\$450	\$800	\$1,200	\$500	\$1,000	\$1,500

- Any E-Series customer, existing or new.
- To be eligible, the drives must be one of the specified drives listed.
- Any fully populated system with qualifying drives, 1 drawer E60, 2 drawer E48 and E60 with qualifying drives.
- Each system on a multiple unit sale may qualify.
- To determine if a customer qualifies, please contact Nexsan Sales.

HOW DO I EARN?

- REGISTER your opportunities through Deal Registration via the [Nexsan Partner Portal](#), using promo code ES-Q42017-NOAM.
- Provide a Nexsan-Approved quote to the new customer for a qualifying Nexsan E-Series system.
- Submit the purchase order, W-9 and the Claim Form ES-Q42017-NOAM to dealreg@nexsan.com within 14 days of purchase. When possible, reference promo code: ES-Q42017-NOAM.
- Upon receipt of the claim, Nexsan will verify the participation criteria for each participant.
- If qualified, get paid within 30 days after invoice is paid.

Other Terms & Conditions: This incentive supersedes and replaces all previous Sales incentives. This SPIF cannot be combined with other Nexsan offers, rebates or promotions. **Special pricing may affect eligibility for SPIF.** Each opportunity must be registered and approved via the Nexsan partner portal. The promotional payout will be paid to the individual partner salesperson unless otherwise agreed with the registered Nexsan Reseller. Business owners may reserve the right to opt-out or inform Nexsan of their desire to receive the incentive for the company. It is the responsibility of the individual salesperson to check with their employer that they can participate in this SPIF and to provide to Nexsan the necessary details for the payout. Approval, validation and payments are at the sole discretion of Nexsan. Payment will be made within 30 days after the invoice is paid. Purchase order must be received by Nexsan before December 31, 2017. **Any tax payable on amounts received under this promotion is the responsibility of the salesperson receiving payment.** Program may be changed or canceled by Nexsan at any time. ES-Q42017-NOAM is available to Nexsan Resellers in the United States and Canada only.