

SPIF ALERT

Promo Code: UNI-Q22017-NOAM

Begins April 15, 2017

Ends September 30, 2017

NEXSAN

UP TO \$3,500 FOR CLOSING “NEW UNITY & UAA CUSTOMERS”



WHERE DO I START?

Earn up to **\$1,500** when closing a qualified new Nexsan Unity customer with at least one FULLY POPULATED unit before September 30, 2017. The new Unity customer **may be an existing customer with other Nexsan products, but not an existing Unity customer**. Get paid within 30 days after invoice is paid. To be eligible, the drive capacity across all Unity models must be 4TB and above.

WHAT ELSE?

Double your money! Earn an additional **\$1,500** when you add a qualified new Nexsan Unity Active Archive (UAA) to the above-mentioned FULLY POPULATED Nexsan Unity and close the deal before September 30, 2017.

....AND THAT'S NOT ALL!

If you attended Nexsan's NexStep in Dec 2016 or in 2017:

- sell a **qualified new Unity** and you will receive a **\$250 NexStep attendee bonus**
- sell a **qualified new Unity with Unity Active Archive** and you will receive a **\$500 NexStep attendee bonus**

HOW TO GET STARTED?

BRING IN A NEW UNITY CUSTOMER AND CLOSE THE DEAL

- Register a new Nexsan Unity and/or qualified Unity Active Archive opportunity through Deal Registration via the Nexsan Partner Portal
- Provide a Nexsan-Approved quote to the new customer for a qualifying Nexsan Unity system of one FULLY POPULATED unit and/or qualified Unity Active Archive
- Submit the purchase order, W-9 and the New Nexsan Unity Customer Claim Form to dealreg@nexsan.com within 14 days of purchase order and in time to ship before September 30, 2017. When possible, reference promo code: UNI-Q22017-NOAM.
- Get paid within 30 days after invoice is paid

Terms & Conditions: This supersedes and replaces all previous Unity incentives. A qualifying Unity system must consist of at least one FULLY POPULATED unit. Configurations of less than 4TB (e.g. 2TB) are EXCLUDED from this SPIF. This SPIF cannot be combined with other Nexsan offers. SPIF is based on “per deal” and not “per unit”, limited to one per customer/end user. Special pricing may affect eligibility for SPIF. The promotional payout will be paid to the individual salesperson unless otherwise agreed with the registered Nexsan Reseller. Business owners may reserve the right to opt-out – it is the responsibility of the individual salesperson to check with their employer that they can participate in this SPIF and to provide to Nexsan the necessary details for the payout. Approval, validation and payments are at the sole discretion of Nexsan. Submit Claim Form for this incentive within 14 days of purchase order. Payment will be made within 30 days after the invoice is paid. Purchase order must be received by Nexsan in time for shipment before September 30, 2017. Claim form must be received within 14 days of the purchase order date. **Any tax payable on amounts received under this promotion is the responsibility of the salesperson receiving payment.** Program may be changed or canceled by Nexsan at any time. Available to Nexsan Resellers in the United States and Canada only.