

RESELLER ONLY

SCANNER DEMO UNIT OFFER

Authorized resellers may purchase a select number of demonstration units each Panasonic fiscal year (April 1, 2019 – March 31, 2020) at a discount.



Panasonic
AUTHORIZED
RESELLER PROGRAM



Exclusive Demo
Discount for Authorized
Reseller Partners

MODEL	DESCRIPTION	SUGGESTED RETAIL	DISCOUNT OFF SRP %	RESELLER DEMO PRICE
KV-S1026C-MKII	30PPM/60IPM Personal Desktop Scanner	\$595.00	50%	\$297.50
KV-S1037X	30PPM/60IPM Personal Desktop Scanner w/ WiFi	\$675.00	50%	\$337.50
KV-S1027C-MKII	45PPM/90IPM Workgroup Scanner w/ Ethernet	\$995.00	50%	\$497.50
KV-S1057C-MKII	65PPM/130IPM Workgroup Scanner w/ Ethernet	\$1,295.00	50%	\$647.50
KV-N1028X	45PPM/90IPM Network Scanner	\$1,475.00	50%	\$737.50
KV-N1058X	65PPM/130IPM Network Scanner	\$1,750.00	50%	\$875.00
KV-S2087	85PPM/170IPM A4/LTR Departmental Scanner	\$2,495.00	50%	\$1,247.50
KV-S4065CL	65PPM/130IPM A3/LDG LV Production Scanner	\$6,395.00	50%	\$3,197.50
KV-S4065CW	65PPM/130IPM A3/LDG LV Production Scanner	\$8,200.00	50%	\$4,100.00
KV-S4085CW	85PPM/170IPM A3/LDG MV Production Scanner	\$11,600.00	50%	\$5,800.00
KV-S5046H	80PPM/160IPM A3/LDG Departmental Scanner	\$5,195.00	50%	\$2,597.50
KV-S5076H	100PPM/200IPM A3/LDG LV Production Scanner	\$6,195.00	50%	\$3,097.50
KV-S7097	100PPM/200IPM A3/LDG Flatbed Production Scanner	\$8,995.00	50%	\$4,497.50
KV-S8127	120PPM/240IPM A3/LDG HV Production Scanner	\$14,995.00	50%	\$7,497.50
KV-S8147	140PPM/280IPM A3/LDG HV Production Scanner	\$16,500.00	50%	\$8,250.00

Terms & Conditions

- Limit 1 demo unit per model every 6 months as listed in the Demo Unit Pricing chart.
- Program limited to Authorized Scanner Resellers Only, Tier C or higher.
- Authorized reseller must agree to keep/use the demo unit for a period of at least 6 months from date of purchase in their showroom or used for sales demonstration purposes.
- Any authorized reseller not conforming to the Demo Unit Discount Program may be required to pay the distributor the total suggested retail price for the demo unit(s).
- Illegible or incomplete forms will be subject to rejection.
- Authorized resellers must complete the demo unit application form and email it to Panasonic for approval.
- The demo unit program cannot be combined with any other sales promotions or special pricing.
- Applicable tax & freight charges are not included in the reseller demo price, please contact your distributor for any additional charges.
- Product availability, financing or delivery questions should be directed to authorized Panasonic distributor.
- Panasonic reserves the right to cancel and/or modify this program without any prior written notice.

**FOR QUESTIONS, PLEASE CONTACT YOUR
Partner Sales Manager or
Panasonic Reseller Support at 877.826.6538**

ResellerSupport@us.panasonic.com

RESELLER ONLY

SCANNER DEMO UNIT PURCHASE REQUEST FORM

Please complete the following Scanner Demo Unit request form and email to Panasonic for approval.

Attn: Program Administrator

Email: resellersupport@us.panasonic.com

Authorized Reseller Information:

Date: _____ PANID: _____ Contact Name: _____

Company Name: _____ Title: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Email: _____

Preferred Distributor: _____

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By signing below, you are agreeing to the demo unit program terms & conditions noted in the Scanner Demo Unit Offer flyer.

Authorized Reseller Signature: _____ Date: _____

Print Name: _____ Title: _____



Employees of reseller companies may not share the Panasonic Authorized Reseller Program details, including program requirements and benefits, or information gained through the Panasonic relationship with another manufacturer or end-user.