



Data storage management software
for fixed content applications

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NewWave to Distribute Data Storage Solutions for Legal Compliance based on XenData Software

Walnut Creek, CA, December 17, 2003 — XenData™, a provider of storage software solutions, today announced it has appointed NewWave Technologies, Inc. of Gaithersburg, Maryland to distribute its Archive Series Software in the United States. NewWave is a leading distributor of software and peripherals to the content management market in the US, and sells exclusively to system integrators and VARs.

XenData Archive Series Software manages a Windows file server with on-board RAID and an attached tape library containing unalterable WORM or rewritable tape cartridges. The resultant storage solution is designed for 'fixed content' applications: those which generate data that change relatively infrequently and have long life. Fixed content applications include document imaging; check imaging, ERM/COLD, email archiving and medical imaging. Furthermore, when write-once, read many (WORM) tape is employed, the solution is designed to meet the compliance requirements of the SEC rule 17a-4, HIPAA, Sarbanes-Oxley and other legal requirements that mandate data shall be proven as authentic.

NewWave will be supplying XenData software together with the Qualstar range of AIT and SAIT tape libraries. The Qualstar AIT libraries offer capacities ranging from 1 terabyte (TB) to 60 TB (native), and are available with multifunction tape drives, supporting both unalterable WORM and rewritable tape cartridges. Even higher capacities are available with the Qualstar SAIT library range that provides capacities from 16.6 TB to 132 TB.

Lenny Martin, NewWave founder and VP of Sales and Marketing, commented, “By combining XenData software with the highly reliable range of tape libraries from Qualstar, we are able to offer a very attractive solution which meets the growing need for storage that achieves legal compliance and ensures data authenticity.”

XenData software and Qualstar libraries are immediately available to resellers from NewWave.

About NewWave Technologies

NewWave Technologies Inc. is dedicated to bringing together the industry’s top resellers, independent software developers and vendors to deliver dependable knowledge management solutions. The company markets its products and services exclusively to value added resellers, systems integrators, service bureaus and OEMs. As the distributor of choice to over 3,000 customers for imaging and fixed content storage solutions, NewWave has maintained long-standing distribution alliances with world class suppliers of high-technology products, including Hewlett Packard, Kodak, Fujitsu, Canon and Panasonic.

About XenData

XenData is headquartered in Cambridge, UK, and was founded in 2001 by executives from the optical disk industry. Collectively, the team at XenData has many decades of experience in developing data storage solutions for fixed content applications.

XenData works closely with leading tape drive and library vendors and is a Microsoft Windows Embedded Partner. XenData software takes advantage of the on-going advances in hard disk and tape technology and provides highly competitive solutions which are tightly integrated with the Windows Server operating system.

XenData sells its software products via authorized distributors, resellers and systems integrators worldwide. In addition to Cambridge, it has offices in Walnut Creek, California and in Munich, Germany.

About XenData Archive Series Software

XenData Archive Series Software manages a Windows file server with on-board RAID and an attached tape library to create a powerful data storage solution.

Files are simultaneously written to both RAID and tape cartridges, providing a 'continuous backup' of all written data. In addition, tape cartridge replicas can be generated for off-site retention and disaster recovery purposes.

The software supports both rewritable and WORM tape cartridges. When WORM tape is used, it delivers a non-erasable and unalterable record that provides legal compliance.

Policy-based Information Lifecycle Management (ILM) permits the system administrator to determine a policy for specific groups of files. The policy includes retention period on RAID, the use of WORM or rewritable tape and the allocated tape set. This approach delivers a cost effective solution for high capacity data storage that is aligned to business policies and needs.

A broad range of AIT and SAIT tape libraries is supported, providing capacities from less than 1 TB to over 100 TB.

For more information, visit www.xendata.com.