



Fujitsu Achieves Significant Global Milestone

Yokohama, September 12, 2017 – PFU, the maker of FUJITSU scanners, is proud to announce that as of July 2017, global shipments of its image scanners have passed the 10 million mark(1). FUJITSU is an established leader in the document imaging industry, producing scanners recognized for superior image quality, feeding technology and hardware reliability.

PFU released its first image scanner, the U4301A flatbed scanner, in 1983(2). Since then, PFU has continued to address customers' needs with innovative product lines and fresh models tailored to an array of uses and environments. In 2001, the release of the ScanSnap Series ushered in a new era of "One Touch" digitization, and the line now features progressive improvements such as the Wi-Fi compatible iX Series and overhead scanning SV600. PFU also developed original PaperStream software, which, bundled with fi Series scanners, improves efficiency and productivity of operation. PFU continues to respond to technological developments and capabilities with innovative products to help customers solve their pressing paper challenges.

In the 34 years since PFU sold its first image scanner, they have proven to be essential organization and business productivity tools in over 100 countries worldwide. Fujitsu scanners have become office staples, with the fi Series achieving the top position in global scanner market share(3).

"We would like to take this opportunity to express our sincerest gratitude not only to our customers but to all those that have been involved with our scanners. Our scanners have continued to evolve thanks to all our partners and customers that have continued to walk beside us. The 10 million scanner benchmark is a mere checkpoint for PFU, and we will persist in addressing our customers' needs through continuous technological innovation", said President, Kiyoshi Hasegawa, PFU Limited.

We invite you to explore a special website, which PFU has launched in honor of this marked occasion. The website shares the history of PFU scanners, celebrates customer stories, and outlines achievements that have led to the 10 million scanner benchmark.

For a deeper look inside PFU's development as a scanner manufacturer, as well as insight into our mission, our products, and technology, we invite you to visit "Our Scanner Story".

About Fujitsu

Fujitsu is the leading Japanese information and communication technology (ICT) company offering a full range of technology products, solutions and services. Approximately 155,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers. Fujitsu Limited (TSE: 6702) reported consolidated revenues of 4.5 trillion yen (US\$40 billion) for the fiscal year ended March 31, 2017. For more information, please see <http://www.fujitsu.com>.

About PFU Limited

PFU Limited, a subsidiary of Fujitsu Limited, is a \$1.3 billion global enterprise that designs, develops, manufactures, and globally markets computer hardware, peripheral products, enterprise software and systems. PFU is one of the world's

leading document scanner companies which offer a broad portfolio of document scanners for personal, desktop, work-group and high-volume production environment. PFU has been engaged in the document imaging scanner business for more than 30 years.

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Company: Fujitsu Computer Products of America

1. Total number encompasses image scanners shipped from PFU. Includes scanners designed, developed, and manufactured by PFU since 1983 (counted by PFU).
2. Released back when PFU still operated under the name of USAC Electronic Industrial Co., Ltd.
3. Source: The above data is the market share of image scanners. Market share data for Japan and North America is based on 2015 statistics for 6 image scanner segments with the exception of Mobile/Micro scanners (mainly image scanners with a speed of more than 8ppm included) and is collected by KEYPOINT INTELLIGENCE (InfoTrends). Market share data for Europe is based on 2015 statistics of image scanners with a speed of over 15ppm and a price higher than \$500 and is collected by InfoSource for Western Europe (including Turkey and Greece).