



NewWave
An ESOP Company

EXCLUSIVE RESELLER INCENTIVE

FLAGSHIP 2020 REWARDS PROGRAM



**12 RESELLERS
WILL QUALIFY FOR THIS
AMAZING TRIP!**

NewWave's exclusive Flagship Rewards Program is an Alaris Annual Sales Performance Incentive for owners or approved senior executives of our reseller partners.

With Alaris as the sponsor, we are celebrating our 13th year with this successful program. NewWave's participating customers have the opportunity to win a slot (+guest) in our fantastic Admirals Club annual reward all-expense-paid trip!

ADMIRALS CLUB PERFORMANCE REWARD TRIP

During 2020, NewWave and Alaris want to reward our loyal resellers for their continued business! We will award a luxurious all-expenses-paid trip to a splendid location to twelve resellers and their spouse or partner. Resellers must qualify in one of the following categories in order to be awarded the trip!

TRIP QUALIFIERS

TOP REVENUE OVERALL	TOP DISTRIBUTED CAPTURE	TOP SERVICE SALES	TOP SOFTWARE SALES	TOP NET NEW SALES
Five Resellers will be eligible to attend the trip.	Two Resellers will be eligible to attend the trip.	Two Resellers will be eligible to attend the trip.	One Reseller will be eligible to attend the trip.	Two Resellers will be eligible to attend the trip.
<small>*Minimum revenue to qualify of \$750,000. *Must show combined YOY growth in Hardware, Software and Service</small>	<small>*Minimum revenue to qualify of \$75,000. *Must show YOY growth in Distributed Capture Scanners (i900, i1100, S2000, i3000 and Scan Station)</small>	<small>*Minimum revenue to qualify of \$400,000. *Must show YOY growth in Service.</small>	<small>*Minimum revenue to qualify of \$100,000. *Must show YOY growth in Software.</small>	<small>*Minimum revenue to qualify of \$100,000.</small>

Not a Flagship Member? Please contact your NewWave Account Manager to register at 800.536.5222.

*Terms and conditions apply. You must be a Principal and/or Approved Senior Manager of a NewWave reseller partner to participate. Must register to participate. NewWave Technologies and Alaris reserve the right to modify/discontinue this promotion at any time, and without notice. Specifications subject to change without notice. ** If any reseller qualifies in multiple categories we determine replacement protocol. Only one guest per reseller.

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REWARDS PROGRAM

Alaris

a Kodak Alaris business