



Distribution... The Way It Should Be

Delivering high technology products and services to VARs, dealers, systems integrators, and service bureaus.

best PRODUCTS, best PEOPLE, best PROGRAMS



**NEWWAVE IS A LEADING DISTRIBUTOR OF:**

- Document/Check Scanners
- ECM Software Solutions
- CD/DVD/Blu-ray Disc™ Publishing Systems
- Network Storage Archive Appliances
- Office Automation Equipment

NewWave Technologies, Inc. is a leading nationwide, full-service distributor of check and document imaging, automated data storage, CD/DVD/Blu-ray Disc™ Publishing systems, and office automation solutions. Founded in 1992, NewWave and its channel partners deliver seamlessly integrated products and solutions that capture, store, manage and distribute business-critical information. NewWave markets its products and programs exclusively to VARs, dealers, systems integrators, and service bureaus.

## Dedication to Service

NewWave offers a complete suite of products, competitive pricing, quick delivery, a wide variety of value-added services, and the comfort and security of knowing that you will be working with highly trained, experienced account managers who understand your business.

NewWave maintains well stocked warehouses on both coasts and is equipped to handle your needs nationwide. In addition, our secure E-Commerce web resource center features an online product catalog that enables you to conduct product comparisons, obtain quotes, place orders, view real-time availability, and track orders from virtually anywhere, and at anytime.

**We make it our business to help you build your business.**

## Value Added Services

**E-COMMERCE ADVANTAGE** – With the varied needs of resellers in mind, NewWave has developed a multi-tiered E-Commerce strategy – including NewWaveTech.com and Extended E-Commerce.

**NewWaveTech.com** – NewWave’s E-Commerce web resource center provides partners with real-time online product research and comparisons, stock availability, purchasing, blind shipment, order tracking, service contract management, and accounting information research.

**Extended E-Commerce** – A fee based, reseller branded, ASP solution enabling you to quickly add E-Commerce capability to your existing site. Start delivering valuable E-Commerce services to your customers – rich product content, price and availability information, customer stores, online ordering, and order tracking – while at the same time using our management tools to improve the efficiency of your own operations.

**WARRANTY ADVANTAGE PROGRAM** – A full array of service options for virtually every brand of document imaging, CD/DVD/Blu-ray Disc™ Publishing systems, and network storage product - from on-site maintenance and depot repair to advanced unit replacement and 24x7 availability.

**FINANCIAL ADVANTAGE** – Creative financing services designed to help you optimize your cash flow, increase your buying power and maximize your sales opportunities.

## The Latest Tools

**WARRANTY ADVANTAGE DASHBOARD** – Managing your service contracts is now even easier. The new online dashboard allows you to quickly identify missed service contract revenue opportunities, and gives you comprehensive attachment and renewal reporting. *Increase your maintenance revenue now!*

**DEAL TRACKER** – This tool gives you instant visibility to your ongoing deal registration opportunities, all in a secure online environment. This great pipeline management tool keeps you on top of all your deal registrations. *Never let a DR expire or lapse again!*



Distribution... The Way It Should Be

Delivering high technology solutions and services to VARs, dealers, systems integrators, and service bureaus.

best PRODUCTS, best PEOPLE, best PROGRAMS

## Document Imaging

### DOCUMENT SCANNERS

Canon  
Fujitsu  
Kodak  
Panasonic  
Plustek  
Vioneer/Xerox

### CHECK SCANNERS

Canon  
Kodak  
Panini

### INTEGRATED IMAGING

Kodak Microfilm Scanners & Readers

### CONTENT MANAGEMENT & WORKFLOW

Marex FileBound On-Site  
Marex FileBound On-Demand  
Marex FileBound Express Appliance

### IMAGE CAPTURE & ENHANCEMENT SOFTWARE

Artsyl  
Kodak Software  
Kofax  
Marex FileBound Capture

## Network Storage

### TAPE LIBRARIES & AUTOLOADERS

ProStor Systems  
Qualstar

### SAN & NAS

MDI  
ProStor Systems

### STORAGE MANAGEMENT SOFTWARE

PoINT  
QStar

### OPTICAL MEDIA

Hewlett Packard

### CD/DVD/Blu-ray Disc™ Publishing Solutions

### DISC PUBLISHERS & PRINTERS

Primera

### SOFTWARE

PoINT Publisher

### MEDIA

MAM-A (Mitsui)  
Primera

## Office Automation

### MFP & FAX EQUIPMENT

Panasonic



Canon

FileBound<sup>MAREXGROUP</sup>

FUJITSU

Kodak

KOFAX<sup>Authorized Distributor</sup>

Panasonic  
ideas for life

PANINI

plustek  
Image Solution Provider



PRIMERA  
TECHNOLOGY, INC.

PROSTOR<sup>SYSTEMS</sup>

vioneer.  
Xerox  
Licensing  
Partner