



# Earn More as an Epson<sup>®</sup> CapturePro<sup>®</sup> Scanner Partner.

- Rich Margin: Up to 30% upfront discount
- Sales SPIFF: Up to \$200 per unit
- Deal Registration: 10% additional discount
- Eval Units and Marketing Support



# **The Epson Advantage**

### 3-Year Warranty and TWAIN and ISIS Drivers Across the Portfolio\*







**Desktop Scanners** 



**Workgroup Scanners** 



**Flatbed Scanners** 

#### Contact

# NewWave

## today to become a CapturePro Partner!

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Visit epson.com/NewWave to learn more about becoming an Epson CapturePro Scanner Partner.

## The Details.

#### **CapturePro Partner Program Details:**

- Your discount level depends on your CapturePro tier, which depends on historical scanner sales and other program requirements.
- Sales SPIFF amounts depend on the model.
- Deal registration is valid for 10 or more units.

#### Limited Time 10% Cash Back for every \$2500 sold<sup>+</sup>

 For new dealers who sign up for the CapturePro Partner Program only.

## What you need to become a partner.

- Sell at least \$5,000 annually of scanners
- · Abide by universal and minimum advertised pricing policies.
- Sell only to end users directly.

- Sell strictly outside of third-party marketplaces.
- Have a commercial (non-residential) place of business for daily operation.
- Maintain a professional website.

# 20 competition-crushing models to meet your clients' needs.

#### **Portable**



DS-70 10 ppm\*\*



DS-80W 15 ppm\*\*, Wireless



DS-320 25 ppm\*\*\*, ADF

#### **Photo**



V800 8.5" x 11' Advanced Imaging



V850 Pro 8.5" x 11" Best Image Performance



12000XL-GA 12" x 17' Scanning for Prints



12000XL-PH 12" x 17' Scanning for Film and Prints

#### **Desktop and Workgroup**



DS-410 26 ppm\*\*



35 ppm\*\*



DS-575W 35 ppm\*\*, Wireless



DS-770 45 ppm\*\*



DS-780N 45 ppm\*\*, LCD and LAN



DS-870 65 ppm\*\*



DS-970 85 ppm\*\*



DS-30000 70 ppm\*\*



DS-32000 90 ppm\*\*

#### Flatbed



DS-1630 25 ppm\*\* 50-page ADF



DS-6500 25 ppm\*\* 100-page ADF



DS-7500 40 ppm\*\* 100-page ADF



DS-50000 **A3** No ADF



DS-60000 A3, 40 ppm\*\*\*\* 200-page ADF



DS-70000 A3, 70 ppm\*\*\*\* 200-page ADF

<sup>+</sup>Terms & Conditions — New authorized CapturePro partners (authorized between April 1 through September 30, 2020) must be a qualifying VAR, NSP/Retail Contract customers are not eligible. Payments will be made quarterly to the new dealers for a rolling 12 months after new reseller authorization. Sales are calculated based upon MAP. \$2,500 total maximum payout per reseller all locations combined. Must submit within 30 days of the end of the quarter (July 31st, October 31st, 2020)

<sup>\*</sup>TWAIN & ISIS drivers available with all DS-Series commercial document scanners except DS-70 and DS-80W. DS-70 and DS-80W come with TWAIN driver

<sup>\*\*\*</sup>Based on letter-sized scans at 300 dpi,

\*\*\*Based on letter-sized scans at 300 dpi, using the AC adapter

\*\*\*\*Based on letter-sized scans at 200 dpi

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