

EARN MORE AS AN EPSON® CAPTUREPROSM SCANNER PARTNER

- **Rich Margin:** Up to 30% upfront discount
- **Sales SPIFF:** Up to \$200 per unit
- **Deal Registration:** 10% additional discount
- **Eval Units and Marketing Support**

New CapturePro Partners receive
10% CASH BACK
for every \$2500 in sales⁺

The Epson Advantage

3-Year Warranty and TWAIN and ISIS Drivers Across the Portfolio*



Mobile Scanners



Desktop Scanners



Workgroup Scanners



A3 Workgroup Scanners



Flatbed Scanners

Contact NewWave today to become a CapturePro Partner!

ADAM WILD

888.480.9283

awild@newwavetech.com

CASSIDY WILD

866.944.9283

cwild@newwavetech.com

DAN CERINO

301.624.5315

dcerino@newwavetech.com

HELEN SMILY

301.624.5342

helens@newwavetech.com

MIKE KINCAID

301.624.5331

mkincaid@newwavetech.com

RUSSELL JUENEMANN

301.624.5330

russellj@newwavetech.com

THOMAS THOMPSON

301.624.5356

tthompson@newwavetech.com

TOM KING

301.624.5332

tking@newwavetech.com

Visit epson.com/NewWave to learn more about becoming an
Epson CapturePro Scanner Partner.

TREVOR WILSON

301.624.5358

twilson@newwavetech.com

What you need to become a partner.

- Sell at least \$5,000 annually of scanners
- Abide by universal and minimum advertised pricing policies
- Sell only to end users directly
- Sell strictly outside of third-party marketplaces
- Have a commercial (non-residential) place of business for daily operation
- Maintain a professional website

22 competition-crushing models to meet your clients' needs

Portable



DS-70
10 ppm**

DS-80W
15 ppm**, Wireless

DS-320
25 ppm***, ADF

Photo



V850 Pro
8.5" x 11"
Best Image Performance

12000XL-GA
12" x 17"
Scanning for Prints

12000XL-PH
12" x 17"
Scanning for Film and Prints

Desktop & Network



DS-410
26 ppm**

DS-530 II
35 ppm**

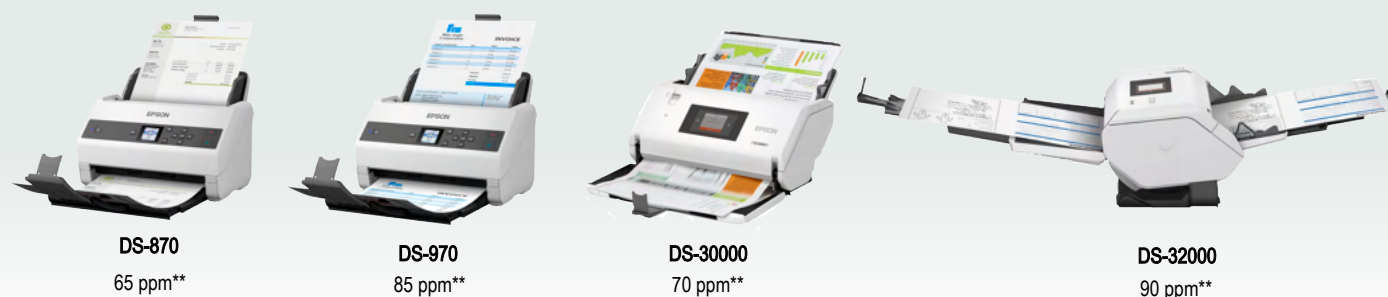
DS-575W II
35 ppm**, Wireless

DS-730N
45 ppm**

DS-770 II
45 ppm**

DS-780N
45 ppm** LCD and LAN

Workgroup & A3 Workgroup



DS-870
65 ppm**

DS-970
85 ppm**

DS-30000
70 ppm**

DS-32000
90 ppm**

Flatbed



DS-1630
25 ppm**
50-page ADF

DS-6500
25 ppm**
100-page ADF

DS-7500
40 ppm**
100-page ADF

DS-50000
A3
No ADF

DS-60000
A3, 40 ppm***
200-page ADF

DS-70000
A3, 70 ppm***
200-page ADF

+Terms & Conditions — New authorized CapturePro partners must be a qualifying VAR. NSP/Retail Contract customers are not eligible. Payments will be made quarterly for a rolling 12 months after new reseller authorization. Sales are calculated based upon MAP. \$2,500 total maximum payout per reseller, all locations combined. Must submit within 30 days of the end of the calendar quarter.

* TWAIN & ISIS drivers available with all DS-Series commercial document scanners except DS-70 and DS-80W. DS-70 and DS-80W come with TWAIN driver.

** Based on letter-sized scans at 300 dpi.

***Based on letter-sized scans at 200 dpi.

EPSON is a registered trademark and EPSON Exceed Your Vision is a registered logomark of Seiko Epson Corporation. CapturePro is a servicemark of Epson America, Inc. Copyright 2021 Epson America, Inc. Terms, programs, promotions, volume discounts, specifications and SPIFFs are subject to change without notice.