

**EPSON®**  
EXCEED YOUR VISION

Advantage  
Partner Program

**CapturePro™**  
IMAGE SOLUTIONS

New CapturePro Partners receive  
**10% CASH BACK**  
for every \$2500 in sales<sup>+</sup>

## Earn More as an Epson® CapturePro™ Scanner Partner.

- **Rich Margin:** Up to 30% upfront discount
- **Sales SPIFF:** Up to \$200 per unit
- **Deal Registration:** 10% additional discount
- **Eval Units and Marketing Support**



## The Epson Advantage

**3-Year Warranty and TWAIN and ISIS Drivers Across the Portfolio\***



Mobile Scanners



Desktop Scanners



Workgroup Scanners



Flatbed Scanners

**Contact**



**NewWave**  
An ESOP Company

today to become a CapturePro Partner!

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Visit [epson.com/NewWave](http://epson.com/NewWave) to learn more about becoming  
an Epson CapturePro Scanner Partner.

**HELEN SMILY**

Direct: 301.624.5342  
[helens@newwavetech.com](mailto:helens@newwavetech.com)

## The Details.

### CapturePro Partner Program Details:

- Your discount level depends on your CapturePro tier, which depends on historical scanner sales and other program requirements.
- Sales SPIFF amounts depend on the model.
- Deal registration is valid for 10 or more units.

### Limited Time 10% Cash Back for every \$2500 sold<sup>+</sup>

- For new dealers who sign up for the CapturePro Partner Program only.

## What you need to become a partner.

- Sell at least \$5,000 annually of scanners
- Abide by universal and minimum advertised pricing policies.
- Sell only to end users directly.
- Sell strictly outside of third-party marketplaces.
- Have a commercial (non-residential) place of business for daily operation.
- Maintain a professional website.

## 20 competition-crushing models to meet your clients' needs.

### Portable



**DS-70**  
10 ppm\*\*

**DS-80W**  
15 ppm\*\*, Wireless

**DS-320**  
25 ppm\*\*\*, ADF

### Photo



**V800**  
8.5" x 11"  
Advanced Imaging

**V850 Pro**  
8.5" x 11"  
Best Image Performance

**12000XL-GA**  
12" x 17"  
Scanning for Prints

**12000XL-PH**  
12" x 17"  
Scanning for Film and Prints

### Desktop and Workgroup



**DS-410**  
26 ppm\*\*

**DS-530**  
35 ppm\*\*

**DS-575W**  
35 ppm\*\*, Wireless

**DS-770**  
45 ppm\*\*

**DS-780N**  
45 ppm\*\*, LCD and LAN

**DS-870**  
65 ppm\*\*

**DS-970**  
85 ppm\*\*

**DS-30000**  
70 ppm\*\*

**DS-32000**  
90 ppm\*\*

### Flatbed



**DS-1630**  
25 ppm\*\*  
50-page ADF

**DS-6500**  
25 ppm\*\*  
100-page ADF

**DS-7500**  
40 ppm\*\*  
100-page ADF

**DS-50000**  
A3  
No ADF

**DS-60000**  
A3, 40 ppm\*\*\*\*  
200-page ADF

**DS-70000**  
A3, 70 ppm\*\*\*\*  
200-page ADF

<sup>+</sup>Terms & Conditions — New authorized CapturePro partners (authorized between April 1, 2020 - March 31, 2021) must be a qualifying VAR, NSP/Retail Contract customers are not eligible. Payments will be made quarterly to the new dealers for a rolling 12 months after new reseller authorization. Sales are calculated based upon MAP: \$2,500 total maximum payout per reseller all locations combined. Must submit within 30 days of the end of each quarter (March 31, June 30, September 30, December 31). Promotion is subject to change without notice.

\* TWAIN & ISIS drivers available with all DS-Series commercial document scanners except DS-70 and DS-80W. DS-70 and DS-80W come with TWAIN driver.

\*\* Based on letter-sized scans at 300 dpi.

\*\*\*Based on letter-sized scans at 300 dpi, using the AC adapter

\*\*\*\*Based on letter-sized scans at 200 dpi

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Terms, programs, promotions, volume discounts, specifications and SPIFFs are subject to change without notice.

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