

Epson Commercial Scanner Deal Registration Program

Program Objective

Epson's Scanner Deal Registration program rewards Epson partners who invest their time and effort in specifying a deal with Epson scanners. Upon meeting the program criteria, Epson may grant a reseller additional margin percentage points through this program.

How to Participate

To request a Deal Registration, partners must complete the Deal Registration Form on the Epson Partner Portal and submit for approval. By submitting a Deal Registration request, partner agrees to program terms.



DS-320

DS-530 II

DS-730N

DS-780N

DS-870

DS-970

Program Terms

- Applicable only to sales in U.S. and Canada
- All Deal Registrations may be subject to end user validation
- Epson cannot guarantee that no other resellers will compete with the registered reseller for that opportunity
- Discount applies to regular or program pricing.
- Program stackable with NCAP and SLED
- Not stackable with other discounts or promotions
- Deal Registration is valid for 6 months from time of bid request. Extensions available upon request and Epson review
- No scanner demo is required
- Program term violations may result in reseller disqualification from the program, permanently
- Minimum order quantity must be met, or reseller may be required to refund the awarded program margin
- Epson reserves the right to approve or deny any Deal Registration request, to cancel any registration, and to change or terminate this program at any time

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Program Benefits

Deal Registration discount will be delivered via an Epson bid. Bid price represents net price to distribution and includes all applicable discounts. (Deal Registration margin incentive as well as possible applicable partner benefits.)



All scanner products listed below have a minimum order quantity of 5 units or more to qualify for Epson Scanner Deal Registration. Quantity must be invoiced on the same order to qualify, unless previously approved by Epson representative. See below for a list of products that qualify.

Qualifying Models Additional Margin Quantity 5-9 units 5% and 10-14 units 10

Scanner Type	Product Name	Product Code
Mobile	DS-70	B11B252202
	DS-80W	B11B253202
	DS-320	B11B243201
Desktop	DS-410	B11B249201
	DS-530 II	B11B261202
	DS-770 II	B11B262201
Network	DS-730N	B11B259201
	DS-575W II	B11B263202
	DS-780N	B11B227201
High Speed	DS-870	B11B250201
	DS-970	B11B251201
	DS-30000	B11B256201
	DS-32000	B11B255201
Flatbed	DS-1630	B11B239201
	DS-6500	B11B205221
	DS-7500	B11B205321
	DS-50000	B11B204121
	DS-60000	B11B204221
	DS-70000	B11B204321
Photo	V850	B11B224201
	Expression 12000	12000XL-GA
	Expression 12000	12000XL-PH

Program Valid Through: 10/1/2021 - 3/31/2022